



Tech Data Named Ruckus Networks Latin America Distributor of the Year

November 6, 2018

CLEARWATER, Fla., Nov. 6, 2018 /PRNewswire/ -- [Tech Data](#) (Nasdaq: TECD) today announced that it was named Latin America Distributor of the Year by [Ruckus Networks, an ARRIS Company](#), for the second year in a row. Revealed at the 2018 Ruckus Big Dogs Partner Conference, the award recognizes year-over-year growth in total sales and cross-selling performance. Tech Data performed the best in both categories.



"Our team has invested considerable time and energy into our relationship with Ruckus and our customers, and the results speak for themselves," said Deena Piquion, vice president and general manager of Tech Data's Latin America and Caribbean region. "Our extensive portfolio of Ruckus networking products and services—for both wireless and wired environments—allows us to deliver compelling, leading-edge solutions for our customers across a variety of industries and countries in the region."

Ruckus helps customers future-proof their networks through Wi-Fi connectivity solutions, powering entertainment and communications for billions of people and devices around the world. Through its 10-year relationship with Ruckus, Tech Data has continuously increased Ruckus-based revenues, certifications and dedicated teams.

"We're pleased to recognize Tech Data as our Latin America Distributor of the Year," said Eric Buck, vice president, worldwide partner sales, Ruckus. "Throughout our relationship, Tech Data has been an important part of our sales ecosystem. We look forward to continuing this relationship for years to come."

For more information on Tech Data offerings from Ruckus, please visit Tech Data's [Ruckus team webpage](#), email them at ruckus@techdata.com or call 1-800-237-8931, ext. 82111, option 1.

[Click to tweet](#): .@Tech_Data named @RuckusNetworks Distributor of the Year for Latin America. Learn more at <http://investor.techdata.com/news-releases>.

About Tech Data

Tech Data connects the world with the power of technology. Our end-to-end portfolio of products, services and solutions, highly specialized skills, and expertise in next-generation technologies enable channel partners to bring to market the products and solutions the world needs to connect, grow and advance. Tech Data is ranked No. 83 on the Fortune 500® and has been named one of Fortune's World's Most Admired Companies for nine straight years. To find out more, visit www.techdata.com or follow us on [Twitter](#), [LinkedIn](#) and [Facebook](#).

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